

Our annual Salary Indicator Guide gives you a window into the actual salaries paid primarily in London and across the wider UK's creative design and brand industry.

Inside this guide, you'll find the good, better, best salaries for both freelance and perm roles within creative & design, client services, and marketing & strategy.

Use it to benchmark your expectations against the industry average, whether you are a candidate looking for a new role or a client looking to grow your team.

Many economists and studies agree that salary transparency is critical to closing racial and gender pay gaps. According to new research, 84% of job seekers were more likely to apply to a position if it listed a salary range<sup>1</sup>.

"For the creative industry, salary transparency is vital, and can aid innovation by allowing a more diverse pool of talent to remain in the jobs market - feeling valued and inspired."

BEQOM, June 21, 2022

While salary is an important aspect of any role, we have noticed that lifestyle and wellbeing benefits such as hybrid working, holidays, healthcare and personal development are becoming increasingly important factors that influence our candidate's decision on where they want to work – it's not just about the salary anymore, its about the whole package being offered.

For more information, please contact any of our consultants, we would be happy to assist and answer any questions you may have.

hello@gabriele.co.uk

www.gabriele.co.uk



# Salary Indicators 2023



## **Design and Creative Service Roles**

GRAPHIC DESIGNERS PERMANENT / FREELANCE	2 - 3
DIGITAL DESIGNERS PERMANENT / FREELANCE	4 - 5
MOTION DESIGNERS FREELANCE ONLY	6
ARTWORKERS PERMANENT / FREELANCE	7 - 8
CREATIVE SERVICES PERMANENT / FREELANCE	9 - 10



## **Client Services and Admin Roles**

CLIENT SERVICES PERMANENT / FREELANCE	11 -	12
DIGITAL ACCOUNT / PROJECT MANAGERS PERMANENT / FREELANCE	13 -	14
ADMIN DERMANENT / EDEFLANCE	1 0	1.7



## **Strategy and Marketing Roles**

Strategy and planning permanent / freelance	17 - 18
DIGITAL STRATEGY PERMANENT / FREELANCE	19 - 20
NEW BUSINESS PERMANENT / FREELANCE	21 - 22
Marketing permanent / freelance	23
BRAND MANAGEMENT PERMANENT / FREELANCE	24

GABRIELE SALARY INDICATORS 2023 GABRIELE.CO.UK



# Graphic Designers Permanent Roles

For more information please contact <a href="mailto:creatives@gabriele.co.uk">creatives@gabriele.co.uk</a>

		LOW	AVERAGE	HIGHER
	GRADUATE DESIGNER	£21 K	£23+ K	£25 K
**	JUNIOR DESIGNER	£25 K	£25-28 K	£30 K
	MIDWEIGHT DESIGNER	£30 K	£32-£35 K	£38 K
	SENIOR DESIGNER	£40 K	£45+ K	£55 K
	DESIGN DIRECTOR/GROUP HEAD/TEAM LEADER	£60 K	£62-70 K	£70 K+
	CREATIVE DIRECTOR	£85 K	£90-100 K	£110 K+
	EXECUTIVE CREATIVE DIRECTOR	£120 K	£130-145 K	£160 K+



# **Graphic Designers**Freelance Roles – daily rates

For more information please contact  $\underline{\mathsf{creatives@gabriele.co.uk}}$ 

	LOW	AVERAGE	HIGHER
JUNIOR DESIGNER	£150	£150-180	£200
MIDWEIGHT DESIGNER	£220	£250-275	£275-300
SENIOR DESIGNER	£280	£300-350	£350+
DESIGN DIRECTOR/GROUP HEAD/TEAM LEADER	£350	£400-420	£450
CREATIVE DIRECTOR	£400	£450-500	£500+



# Digital Designers Permanent Roles

		LOW	AVERAGE	HIGHER
	GRADUATE	£25 K	£28 K	£30 K+
M.3	JUNIOR	£28 K	£30 K	£32 K+
Sp.	MIDWEIGHT	£35 K	£38-40 K	£40 K+
	SENIOR	£45 K	£45-55 K	£60 K+
	ART DIRECTOR/CREATIVE LEAD/ DESIGN DIRECTOR	£65 K	£70-75 K	£80 K+
	CREATIVE DIRECTOR	£85 K	£95-130 K	£130 K+



# Digital Designers Freelance Roles – daily rates

	LOW	AVERAGE	HIGHER
y <sup>c,3</sup> junior	£180	£240	£250+
MIDWEIGHT	£240	£280-350	£350+
SENIOR	£300	£350-380	£400+
ART DIRECTOR/CREATIVE LEAD	£350	£350-400	£500
CREATIVE DIRECTOR	£450	£450-600	£650+



# Motion Designers Freelance Roles – daily rates

For more information please contact <a href="mailto:creatives@gabriele.co.uk">creatives@gabriele.co.uk</a>

		LOW	AVERAGE	HIGHER
¥53	JUNIOR MOTION/ANIMATION DESIGNER	£230	£250	£250+
	MIDWEIGHT MOTION/ANIMATION DESIGNER	£300	£350	£400+
	SENIOR MOTION/ANIMATION DESIGNER	£350	£400-450	£500+



## Artworkers

#### Permanent Roles

For more information please contact <a href="mailto:creatives@gabriele.co.uk">creatives@gabriele.co.uk</a>

	LOW	AVERAGE	HIGHER
) JUNIOR	£23 K	£25 K	£27 K+
MIDWEIGHT	£30 K	£33-35 K	£38+ K
SENIOR	£35 K	£40-45 K	£45 K+
HEAD OF ARTWORK	£50 K	£55 K	£55-65 K



## Artworkers

Freelance Roles – daily rates

For more information please contact  $\underline{\mathsf{creatives@gabriele.co.uk}}$ 

	LOW	AVERAGE	HIGHER
) JUNIOR	£175	£180-200	£200+
MIDWEIGHT	£180	£200-250	£275+
SENIOR	£230	£250-300	£300+
HEAD OF ARTWORK	£280	£300-380	£400+



## **Creative Services**

#### Permanent Roles

For more information please contact  $\underline{\mathsf{creativeservices@gabriele.co.uk}}$ 

		LOW	AVERAGE	HIGHER
	STUDIO/PRODUCTION ASSISTANT	£22 K	£25 K	£28 K
*	TRAFFIC/STUDIO MANAGER	£35 K	£37-40 K	£45 K
	SENIOR TRAFFIC/STUDIO MANAGER	£42 K	£45-50 K	£60 K
	PRODUCER	£35 K	£40-45 K	£47 K
	SENIOR PRODUCER	£48 K	£55 K	£60 K
	EXECUTIVE PRODUCER/PROJECT DIRECTOR	£60 K	£70-75 K	£80 K
	PRODUCTION MANAGER	£40 K	£45-50 K	£55 K
	PRODUCTION/CREATIVE SERVICES DIRECTOR	£65 K	£70-80 K	£100 K



## **Creative Services**

Freelance Roles – daily rates

For more information please contact  $\underline{\mathsf{creativeservices@gabriele.co.uk}}$ 

		LOW	AVERAGE	HIGHER
	STUDIO/PRODUCTION ASSISTANT	£150	£180	£200
*	TRAFFIC/STUDIO MANAGER	£250	£280	£300+
	SENIOR TRAFFIC/STUDIO MANAGER	£300	£350	£400+
	PRODUCER	£220	£250-300	£350+
	SENIOR PRODUCER	£320	£350	£400
	EXECUTIVE PRODUCER/PROJECT DIRECTOR	£350	£375	£400+
	PRODUCTION MANAGER	£250	£300	£350
	PRODUCTION/CREATIVE SERVICES DIRECTOR	£350	£375	£400+



## **Client Services**

#### **Permanent Roles**

		LOW	AVERAGE	HIGHER
	PROJECT ADMINISTRATOR/ GRADUATE	£22 K	£25 K	£25 K+
*	JUNIOR ACCOUNT MANAGER/ACCOUNT EXEC	£25 K	£27-30K	£30 K
	MIDWEIGHT ACCOUNT MANAGER	£32 K	£35 K	£38 K+
	SENIOR ACCOUNT MANAGER	£40 K	£45 K	£48-50 K+
	ACCOUNT DIRECTOR	£50 K	£55-60 K	£65 K+
3	CLIENT SERVICES DIRECTOR	£75 K	£80 K	£80-110 K
	MANAGING DIRECTOR	£90 K	£100-120 K	£120 K+

13



## **Client Services**

Freelance Roles – daily rates

	LOW	AVERAGE	HIGHER
PROJECT ADMINISTRATOR/ GRADUATE	£150	£175	£190
JUNIOR ACCOUNT MANAGER/ACCOUNT EXEC	£180	£200	£200+
MIDWEIGHT ACCOUNT MANAGER	£200	£200-£220	£250+
SENIOR ACCOUNT MANAGER	£250	£275-300	£325K
ACCOUNT DIRECTOR	£300	£300-£350	£375+K





# Digital account /project managers

Permanent Roles

		LOW	AVERAGE	HIGHER
	JUNIOR PROJECT MANAGER/ ACCOUNT EXEC	£25 K	£28-30 K	£32 K
*	MIDWEIGHT PROJECT MANAGER	£32 K	£35-45 K	£50 K
	SENIOR PROJECT MANAGER	£45 K	£50-55 K	£60+ K
	ACCOUNT MANAGER	£35K	£40 K	£45 K
	ACCOUNT DIRECTOR	£60 K	£65 K	£70+ K





# Digital account /project managers Freelance Roles – daily rates

For more information please contact  $\underline{\text{clientservices}} \underline{\text{@gabriele.co.uk}}$ 

	LOW	AVERAGE	HIGHER
PROJECT ADMINISTRATOR	£180	£200	£200+
JUNIOR PROJECT MANAGER	£180	£200-250	£250+
MIDWEIGHT PROJECT MANAGER	£250	£300	£350+
SENIOR PROJECT MANAGER	£320	£350	£400+
ACCOUNT DIRECTOR	£375	£400-450	£500+



#### Permanent roles

For more information please contact  $\underline{\mathsf{hello@gabriele.co.uk}}$ 

	LOW	AVERAGE	HIGHER
PA PA	£30 K	£35 K	£35-40 K
FRONT OF HOUSE	£25K	£28 K	£30 K
ADMINISTRATOR	£23 K	£25 K	£28 K
OFFICE MANAGER	£30 K	£35 K	£38 K+
OPERATIONS MANAGER	£35 K	£45 K	£48-60 K

17



Freelance Roles – daily rates

For more information please contact  $\underline{\text{hello@gabriele.co.uk}}$ 

	LOW	AVERAGE	HIGHER
PA PA	£175	£200	£250
FRONT OF HOUSE	£150	£180	£200
ADMINISTRATOR	£150	£175	£180
OFFICE MANAGER	£180	£200	£220
OPERATIONS MANAGER	£250	£250-300	£320





		LOW	AVERAGE	HIGHER
	GRADUATE RESEARCHER	£22 K	£25 K	£26 K+
MES.	JUNIOR STRATEGIST	£25 K	£25-28 K	£30 K+
	MIDWEIGHT STRATEGIST	£30 K	£35 K	£40 K
	SENIOR STRATEGIST	£50 K	£55-65 K	£65 K+
	STRATEGY DIRECTOR	£75 K	£80-85 K	£90 K
	HEAD OF STRATEGY	£100 K	£120 K	£130 K





# Strategy + Planning Freelance Roles – daily rates

		LOW	AVERAGE	HIGHER
	GRADUATE RESEARCHER	£150	£175	£180
*	JUNIOR STRATEGIST	£180	£200	£220
Sp.	MIDWEIGHT STRATEGIST	£250	£275	£300+
	SENIOR STRATEGIST	£350	£350-£400	£400+
	STRATEGY DIRECTOR	£500	£550	£600+
Sign of the same o	HEAD OF STRATEGY	£550	£600-£700	£800+



20



	LOW	AVERAGE	HIGHER
y Junior Strategist	£25 K	£28-35 K	£35 K+
MIDWEIGHT STRATEGIST	£35 K	£40-45 K	£50 K
SENIOR STRATEGIST	£50 K	£55-65 K	£65 K+
STRATEGY DIRECTOR	£80 K	£80-100 K	£100-120 K
HEAD OF STRATEGY	£100 K	£130 K	£150 K





Digital Strategy Freelance Roles – daily rates

	LOW	AVERAGE	HIGHER
GRADUATE RESEARCHER	£180	£200	£200+
JUNIOR STRATEGIST	£180	£200	£230
MIDWEIGHT STRATEGIST	£275	£300	£300+
SENIOR STRATEGIST	£350	£375	£400
STRATEGY DIRECTOR	£500	£550	£600+
HEAD OF STRATEGY	£550	£700	£800+



For more information please contact <u>clientservices@gabriele.co.uk</u>

	LOW	AVERAGE	HIGHER
NEW BUSINESS ASSISTANT/EXECUTIVE	£22 K	£28 K	£30 K
NEW BUSINESS MANAGER	£30 K	£35-40 K	£45 K+
NEW BUSINESS DIRECTOR	£60 K	£75 K	£80-100 K+



Freelance Roles – daily rates

	LOW	AVERAGE	HIGHER
NEW BUSINESS ASSISTANT/EXECUTIVE	£180	£200	£220+
NEW BUSINESS MANAGER	£250	£280	£300+
NEW BUSINESS DIRECTOR	£350	£400	£500-600



## Marketing

#### Permanent Roles

For more information please contact  $\underline{clientservices@gabriele.co.uk}$ 

#### Permanent

	LOW	AVERAGE	HIGHER
MARKETING ASSISTANT/EXECUTIVE	£22 K	£25-30 K	£30 K+
MARKETING MANAGER	£35K	£40-50 K	£50 K+
MARKETING DIRECTOR	£80 K	£90-100 K	£100 K+

#### Freelance Roles – daily rates

MARKETING ASSISTANT/EXECUTIVE	£180	£200	£220
MARKETING MANAGER	£250	£275	£300+
MARKETING DIRECTOR	£350	£400	£500+



#### Permanent Roles

For more information please contact  $\underline{clientservices@gabriele.co.uk}$ 

#### Permanent

	LOW	AVERAGE	HIGHER
BRAND EXECUTIVE	£25 K	£28-35 K	£35 K
BRAND MANAGER	£40 K	£45-50 K	£50-60 K
BRAND DIRECTOR	£65 K	£70-80 K	£90 K+

#### Freelance Roles – daily rates

BRAND EXECUTIVE	£180	£200	£230
BRAND MANAGER	£250	£300	£320+
BRAND DIRECTOR	£400	£450	£500+